**Joe Jobscan**

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(555) 555-5555

**SKILLS**

* Analytical Skills
* Financial Modeling
* Pricing strategy
* Cross Functional Collaboration
* Team leader
* International environment
* Risk management
* Communication skills
* Manage multiple projects

**PROFESSIONAL EXPERIENCE**

**Division Chief Financial Officer**  05/2019 - 11/2019

**Amazon -** Seattle, WA

* Partner with Division CEO to drive strategic business initiatives and increase margins for 5 plants.
* Develop financial modeling tool in support of $250M contract extension increasing understanding of margins by products.
* Full accountability of financial operations, providing leadership to a team of 10 including controlling, FP&A, accounting and internal control.

**Region Finance Manager** 08/2014 - 04/2019

**Amazon -** Seattle, WA

* Worked in partnership with sales and program management to develop pricing strategies enabling successful renegotiation of $8M annual contract.
* Validated profitability of all pricing proposal submitted to customers.
* Developed business case, analyzed financial statements and presented analytics to CEO and CFO for the acquisition of a $10M engineering design office.
* Developed scenario analysis in support of exit strategy from JV partnership in Brazil.
* Partnered with VP New Programs in building business case for $6M strategic R&T project.
* Mentored assistant controller to earn promotion to region controller by providing growth opportunities.

**Corporate Controlling Manager** 04/2012 - 07/2014

**Google -** Mountain View, CA

* Led financial reporting, budgets, forecasts and consolidation for 30 Business Units, 10 Countries, 20 legal entities.
* Partnered with CEO and CFO in preparing financial presentations to Google executive committee for Long Range Plan, Budget and forecast.
* Ensured accuracy and on-time reporting within tight deadlines to corporate finance including variance analysis and communication of findings.
* Drove innovation and demonstrate project management skills by launching and implementing new consolidation and reporting tool.

**Division Controller** 07/2010 - 03/2012

**Google -** Mountain View, CA

* Managed and analyzed financial performance for North America.
* Led financial planning and analysis for $2.5B pricing and contract renegotiation ensuring profitable growth.
* Created standard financial model template, streamlining sales and business development process.
* Brought newly acquired company ($100M sales) to division financial standards and monitored execution of synergies in line with initial business plan.
* Modeled Return On Investment analysis for $6M industrial facility relocation.
* Selected as a finance trainer for training program on the “Finance for Non-Financial Managers” module.

**Program Controller** 04/2008 - 06/2010

**Google -** Mountain View, CA

* End to end P&L and balance sheet ownership, responsible for financial analysis of key metrics.
* Developed financial models including scenario analysis in support of multi-year contract negotiation.
* Performed Excel data analysis of +100K line items, generating $28M of sales from pricing reconciliation

**EDUCATION**

**University of Southern California, School of Management -** 09/2002-06/2004

Master of Science in Management – Major in Finance

**University of Southern California -** 09/1998-06/2002

BS in Computer Science