**Optimize your resume to get more job interviews**

This free resume template will help you write an ATS-friendly resume. But how do you know what the hiring manager is looking for? What skills and experience should you list to show you’re the best candidate?

**[Jobscan’s resume scanner](https://www.jobscan.co/?utm_medium=referral&utm_source=resume-examples&utm_campaign=all-examples&utm_content=internal-link) helps you optimize your resume for each job listing so that your application is more attractive to recruiters and hiring managers.**

An optimized resume leads to more responses, more interviews, and more offers for the jobs you *really* want.

*“Honestly, it was like the floodgates opened. Within a week…I was absolutely flooded with contacts and people reaching out.” [Kelly, South Carolina, Jobscan User](https://www.jobscan.co/blog/kelly-built-a-network-and-landed-a-job-in-a-new-city-using-jobscans-linkedin-optimization/?utm_medium=referral&utm_source=resume-examples&utm_campaign=all-examples&utm_content=internal-link)*

*”It’s the greatest tool that I have seen when it comes to searching for jobs.” [Mark Stark, Career Success Coach](https://www.jobscan.co/blog/why-this-career-coach-uses-jobscan/?utm_medium=referral&utm_source=resume-examples&utm_campaign=all-examples&utm_content=internal-link)*

*“We’re seeing easily 30% or more increase in calls from recruiters when our students use Jobscan to tailor their resumes.” [Jeffrey Stubbs, Director, Baylor University Career Center](https://www.jobscan.co/blog/jobscan-case-study-baylor-university/?utm_medium=referral&utm_source=resume-examples&utm_campaign=all-examples&utm_content=internal-link)*

It’s frustrating to apply for dozens of jobs and not get any interviews. Use [Jobscan](https://www.jobscan.co/?utm_medium=referral&utm_source=resume-examples&utm_campaign=all-examples&utm_content=internal-link) to optimize your resume, cover letter, and LinkedIn profile.

**90% of Jobscan Premium users landed an interview.**

Jobscan users have been hired by:

Logo

Description automatically generated with medium confidenceLogo

Description automatically generated with medium confidence

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Description automatically generated

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Entrepreneurial senior software engineer with 6+ years’ experience and proven success in maximizing revenue opportunities in the U.S. and global markets. Recognized history of driving revenue through product adoption and motivating large cross-functional teams to produce high-level performance.

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**WORK EXPERIENCE**

**Hero Medical, Atlanta, GA • Senior Software Developer • (06/2018) - Present**

Lead product definition, launch, and long-term vision for initiatives across audiences of the marketplace, enabling the brand to reach consumers globally by developing locally relevant strategies. Entrusted by Senior Executives with leadership responsibility on high-impact, high visibility projects.

* Provide commercial input and advice for the most pressing problems facing new product introductions and product life cycle management; collaborate with cross-functional team to resolve issues.
* Direct qualitative and quantitative market research to inform product direction and pricing; consistently integrate data and customer feedback into key product decisions.
* Represent product at local, regional, and national meetings to communicate the value proposition of product to potential customers.
* Spearheaded the European product launch of a coagulation assay; partnered with Medical Affairs to build a commercial Advisory Board of 20 HCPs, and created the value proposition, promotional materials, publications strategy, and marketing plan for the launch.
* Developed a case study on product Alinity based on precision and method comparison data from a UAE hospital.
* Pointed by Senior Executives to project manage an FDA product action and lead a cross-functional project team of 12 managers across departments.

**EMedical Corp, Atlanta, GA • Software Engineer • (01/2016 - 06/2018)**

Achieved sales growth objectives for product portfolio by developing sales tools, improving sales engagement of HCP, and identifying growth opportunities by market segment.

* Managed U.S. speaker’s bureau of 12 speakers; onboarded new speakers by partnering with HCPs to develop speaker’s decks, training HCPs on regulatory approved clinical materials, and introducing them to Sales team.
* Developed and launched a financial calculator (now used to close $3 Million of business annually) for U.S. Sales team to justify financial investment in point-of-care testing with customers.
* Increased cartridge sales 79% by partnering with the Digital team to develop an email campaign targeting physicians and laboratorians.
* Led 2 sales training courses at the National Sales Meeting for 120 sales reps, receiving a 90% rating for courses.

**EDUCATION AND CERTIFICATIONS**

University of Georgia, Atlanta, GA • B.S. Software Engineering

(2016)